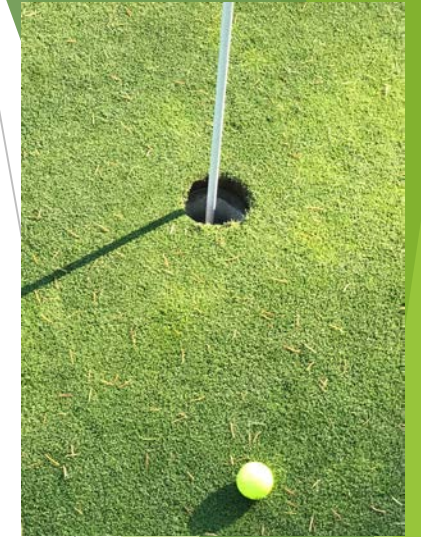


“New CFO” Thoughts

Joe Schick

PAA Days - March 15, 2018

Who I Am



Experience

▶ Archdiocese:

- ▶ St. Jude's in Redmond Parishoner - 1988-2006
- ▶ Blessed/St. Teresa of Calcutta in Woodinville - Finance Council 2006-Present
- ▶ PRF Commission - 2012-present

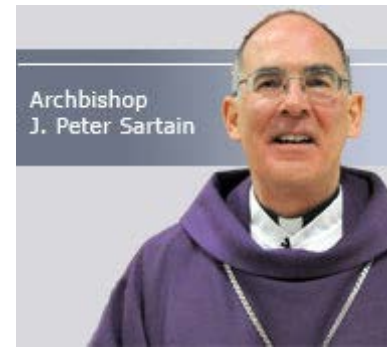
▶ Corporate:

- ▶ CPA; Arthur Andersen
- ▶ Westin Hotels - 9 years in various roles
- ▶ Expedia - 7 years in various roles; SVP of Finance
- ▶ CFO - 12 years; 3 mid-size companies

Transition Plan

- ▶ Frank; Team
- ▶ Projects - Divide and Conquer
- ▶ Time in the Field
- ▶ Commonalities from Corporate World
 - ▶ Finance issues are the same regardless of industry
 - ▶ Structure not too different from Westin Hotels experience
 - ▶ We do have a product, and we need to market it (evangelization)
- ▶ Biggest Differences from Corporate World
 - ▶ We get to pray at meetings
 - ▶ Canon Law
 - ▶ Governance (lots of committees)

Overview - From the Archbishop



- ▶ Archbishop's Vision:
 - ▶ Evangelization for encounter with Christ, who calls and sends missionary disciples, and who Himself provides lifelong formation and nourishment in the Church

- ▶ The Vision Takes Shape This Way:
 - ▶ The Church's first responsibility is to proclaim the Gospel, who is Jesus Christ



My Objectives in Fulfilling This Vision

- ▶ Support our parishes, schools, and cemeteries to better enable their mission
 - ▶ Develop a vision and plan for improved parish accounting, reporting, and administrative processes
 - ▶ Assist individual parishes and schools with ongoing support and ad hoc assistance on projects and issues
 - ▶ Manage the PRF, ABC, and our related internal groups (PFS and P&C) to fulfill their missions efficiently and effectively
 - ▶ Manage the Cemeteries group to effectively and compassionately manage their operations over the short and long term

My Objectives in Fulfilling This Vision

- ▶ Become a strategic partner to the Archbishop, Bishops, and Executive Team
 - ▶ Allocate resources strategically in the short and long term to achieve the Archbishop's vision
 - ▶ Provide and implement ideas to help the Church grow and prosper
 - ▶ Assist the Archbishop and Deaneries with long-term parish planning
 - ▶ Develop a vision and approach for best managing and optimizing all plant assets (parish, school, cemeteries, Chancery) for the short and long term

My Objectives in Fulfilling This Vision

- ▶ Ensure strong risk management, accounting, reporting, and analysis to mitigate risk and improve decision support
 - ▶ Simplify and improve accounting and financial reporting for management and the Archdiocesan Finance Council
 - ▶ Simplify and improve the planning/budgeting process
 - ▶ Manage the insurance program to reduce costs and claims and provide protection of Archdiocesan people and assets
 - ▶ Continuously improve financial operations metrics and support continuously while reducing external costs and fees

My Objectives in Fulfilling This Vision

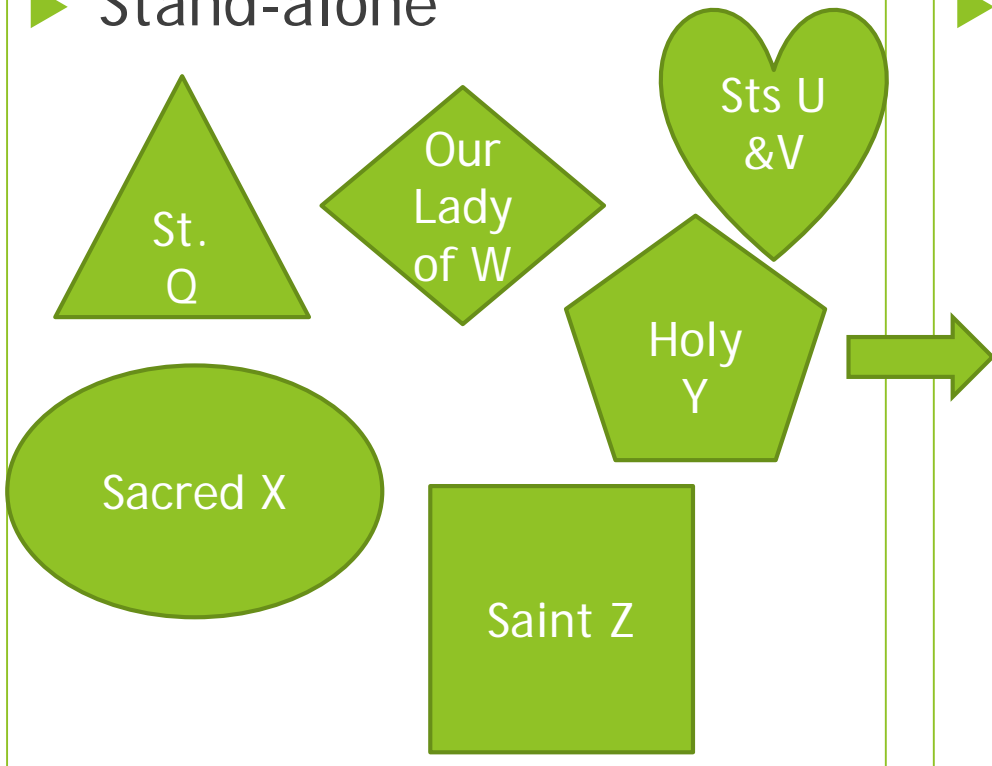
- ▶ Add value as the Archbishop's designee on "Sister" Company Boards and related entities
 - ▶ Consult with CCS/CHS leaders on financial improvements and joint real estate projects
 - ▶ Assist Fulcrum with investments and financial management
 - ▶ Assist high schools (Seton, Kennedy, etc.) on real estate and financial issues
 - ▶ Partner with the Development team to manage the financial side of the "Called to Serve as Christ" campaign
 - ▶ Provide audit and investment supervision for the above entities and our Pension and Benefit Plans

The Next Ten Years - Prelim Thoughts

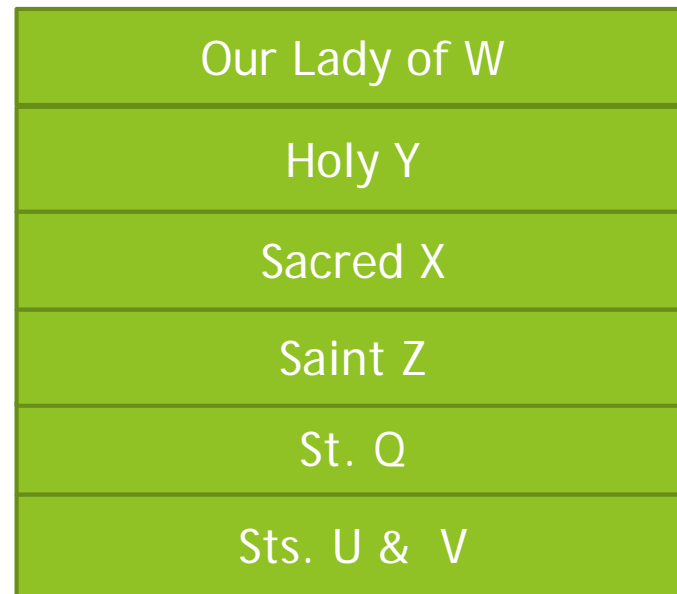
- ▶ Systems
 - ▶ Services
 - ▶ Processes
 - ▶ Growth Curve
 - ▶ Real Estate
- Can we reduce the cost to parishes/schools and improve information/analysis/services?

Systems

► Stand-alone



► Common?



Systems

- ▶ Donor system ("CRM")
- ▶ Accounting system ("ERP")
- ▶ Microsoft Office (Outlook, Excel, etc.)
- ▶ Cloud Initiative?

DioView - an initial step

▶ Benefits:

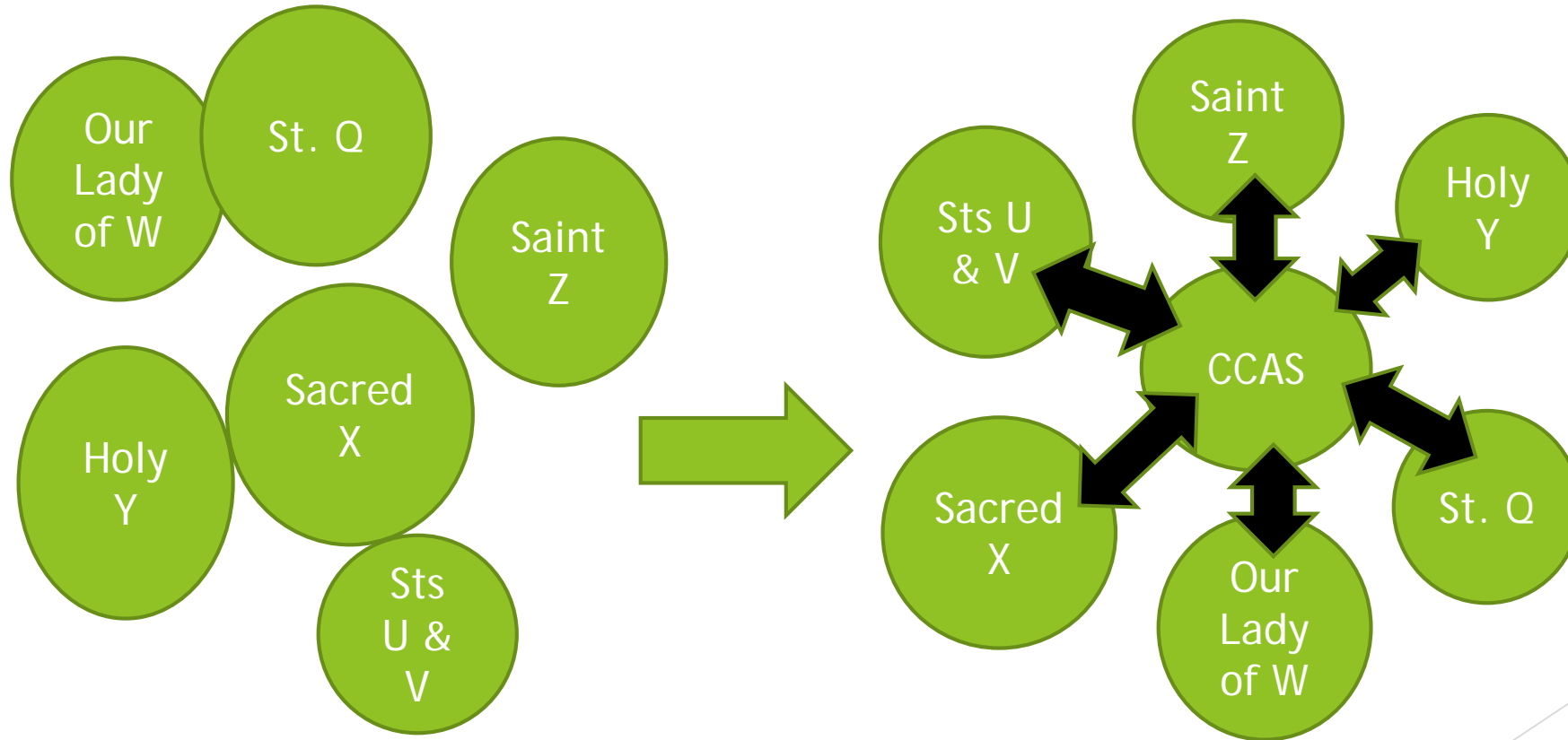
- ▶ To Parish: quick upload vs manually completing Excel section of Annual Report
- ▶ To Archdiocese: consistency of reporting, elimination of data entry errors
- ▶ To Both: better, easier, quicker analysis allowing Archdiocese to more easily assist parishes

▶ Implementation plan:

- ¼ of parishes on Dioview, join us before 6/30/18, mandatory by 6/30/19
- how we want to use DioView long-term - all annual reports, and with quarterly uploads starting for 19-20.

▶ Speak to fellow DioView-using parishes for testimonials

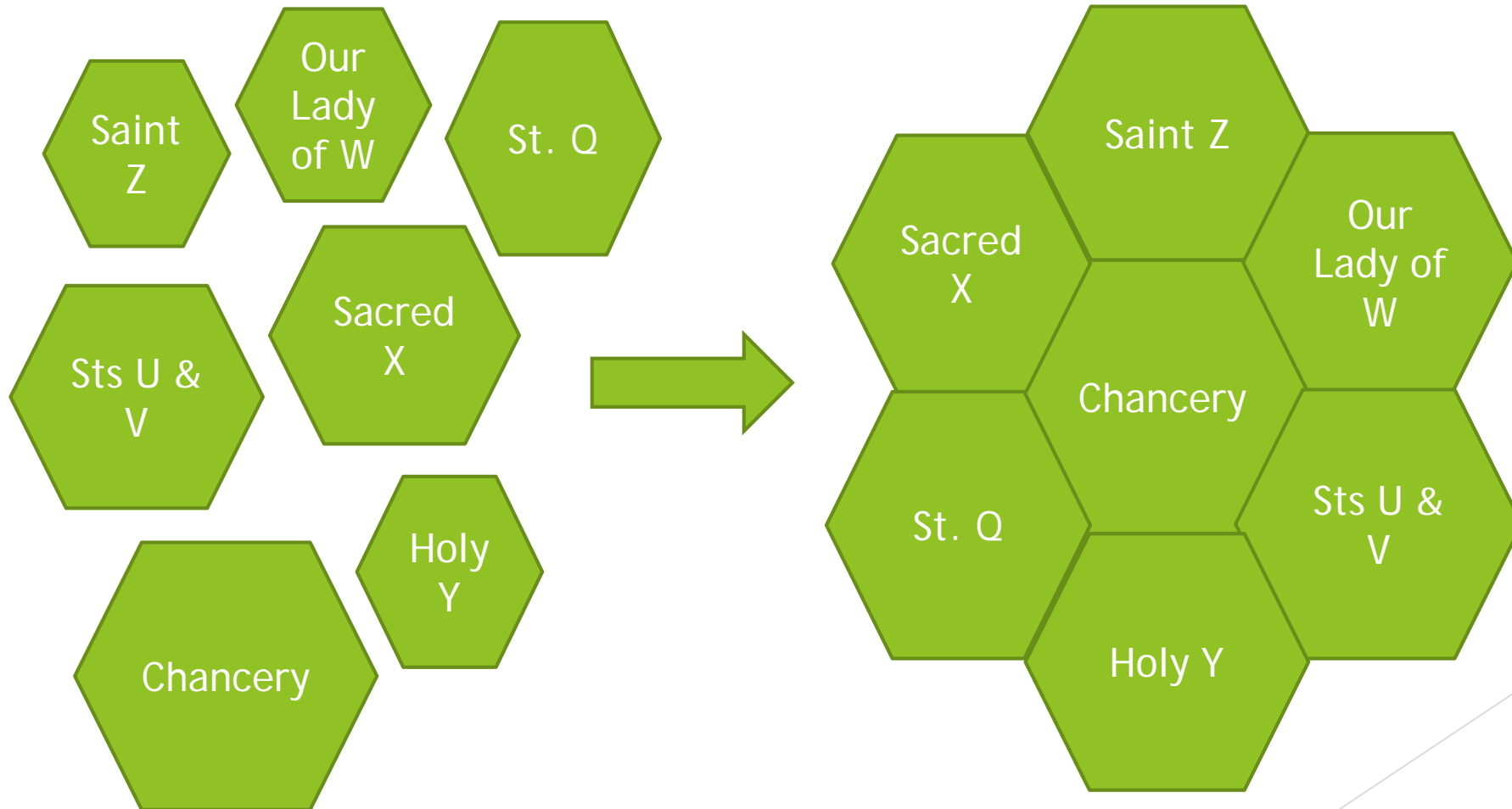
Shared Services



Shared Services

- ▶ Already have Insurance, Payroll, Benefits, Real Estate Purchases and Sales
- ▶ Banking?
- ▶ Property Management?
- ▶ Data Security?
- ▶ Bookkeeping?
- ▶ Website Management?
- ▶ Can be optional by parish?

Processes



Processes

- ▶ Counting processes standardized?
- ▶ Gift acceptance policies?
- ▶ Deferred maintenance planning?
- ▶ Regional Deanery oversight?
- ▶ Etc.

Growth Curve

- ▶ Growing parishes - How can we better support and enable parishes in growth areas?
- ▶ Stable parishes - How can we better help them grow and maintain/improve facilities?
- ▶ Declining parishes - How can we help address the challenges faced?

Real Estate

- ▶ How can we maintain and improve facilities for the long-term?
- ▶ Do we have unused or underutilized land or facilities?
- ▶ Where do we need to expand?

Concluding Comments

- ▶ Very excited to be here!!
- ▶ The Chancery is here to help and serve you!!
- ▶ Your ideas matter; please send any thoughts to me Joe.Schick@seattlearch.org
- ▶ Q&A